

EXECUTIVE
ACQUISITION INSIGHT



PEOPLE
OPPORTUNITY
LONGER TERM
VALUE

Garry J Amos
Founder & Executive Chairman

THE BEST PROPERTY DEALS ARE RARELY THE MOST OBVIOUS ONES.

Value is often created before the market sees it.

An experienced acquisition lens often sees hidden value
in planning, timing, complexity and execution.



BUSINESS &
PROPERTY
ACQUISITIONS



STRATEGIC
COMMERCIAL
ADVISORY



DEVELOPMENT &
CONSTRUCTION

EXPERIENCE • WISDOM • STRATEGY • JUDGEMENT • EXECUTION

Our Mandate: Compress Time.

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FOUR PRINCIPLES WE APPLY WHEN ASSESSING OPPORTUNITY

PEOPLE
OPPORTUNITY
LONGER TERM
VALUE

A more considered lens. A stronger outcome.

Our approach to acquisition and development is built on experience, discipline and a long-term view. These four principles guide how we assess opportunity, manage risk and create value.

01. The purchase price is only the starting point

Value may sit in planning, yield, staging, access, infrastructure, adjoining ownership or delivery strategy.

02. Complexity can create margin

When a problem is solvable and correctly priced, complexity reduces competition and can unlock value.

03. Time can destroy more value than price

Delay drives holding costs, escalation, finance pressure and lost revenue.

04. The deal is not finished when you buy it

Execution determines whether opportunity becomes value.

WE LOOK FOR THE VALUE OTHERS HAVE NOT YET UNLOCKED.

Have an acquisition, development or commercial problem worth discussing? Start the conversation.



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